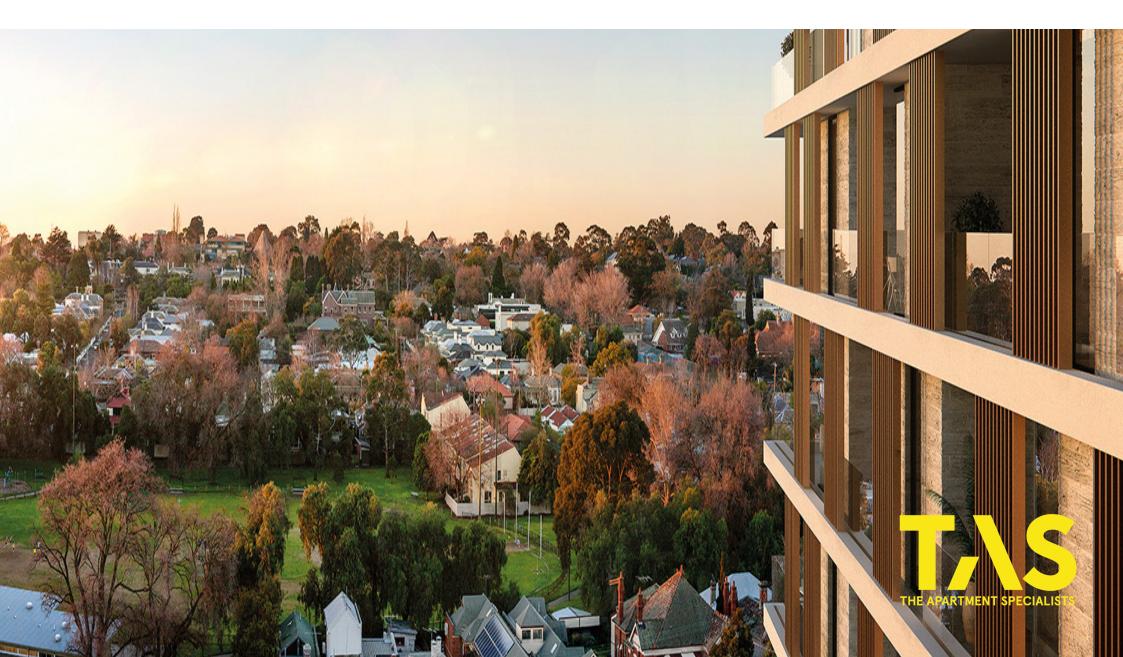
# **Pre-Settlement Booklet**





### We do Settlements.

#### As a fully integrated agency we understand the importance of hand over and settlement of apartment buildings.

The settlements division of our business solely focuses on this demanding and time consuming task. Our knowledge of the procedure will ensure a smooth process where all matters are collectively addressed and managed. This will in turn allow settlement of your apartment building to occur seamlessly.

### Let us take the pressure of settlement away.



Settlement of your brand new apartment is fast approaching! Whilst the big decision to buy an apartment may have been some time ago, the process of settlement can be daunting and unfamiliar to any purchaser. We at The Apartment Specialists are here to help.

#### **Construction Knowledge**

Through our sister company – Locandro Group we deal and act as construction superintendents and construction managers on a daily basis. As a result, we understand with a practical and working knowledge, construction techniques, methodologies and processes. We are here to ensure that all contract specifications are built and adhered to.

#### **Apartment Managers**

As experienced property managers, we have dealt with many apartment defects post settlement. Unlike other agents, through our settlement procedures, we have the unique ability to inspect an apartment presettlement. We then can foresee many of the potential issues which could be encountered through poor and defective construction.

#### **Full Service**

Let us take the stress away by managing the handover and settlement process for you. We can do it all on your behalf. Booking your pre-settlement inspection, coordination of your valuer, collection of your keys, reviewing all settlement documents, handover manuals, owner's corporation rules, providing a rental valuation letter for your finance company; we have it all covered. Having managed thousands of settlements, our specialist knowledge will ensure that the process will be smooth and complete.

#### **Post Completion**

The job doesn't stop at settlement! Having been involved in the entire settlement process, we will therefore have an extended and thorough understanding of your apartment post completion. As a result, it will allow us a far greater ability to assist in the unfortunate event that defective construction issues arise during the occupation of your apartment.

## We have Melbourne covered •

Our portfolio of buildings across metropolitan Melbourne provide an insight into our capabilities and understanding in the marketplace of Melbourne apartments. The diversity of location and precincts is a strong reflection of our achievements and is a worthy validation of our name, The Apartment Specialists.

This product knowledge will ensure that your investment apartment is sold, leased and/or managed by a pure apartment expert who will provide the highest possible service to your needs.





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